



Performance Management

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Performance Management

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From motorcycles...



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...to air conditioners...



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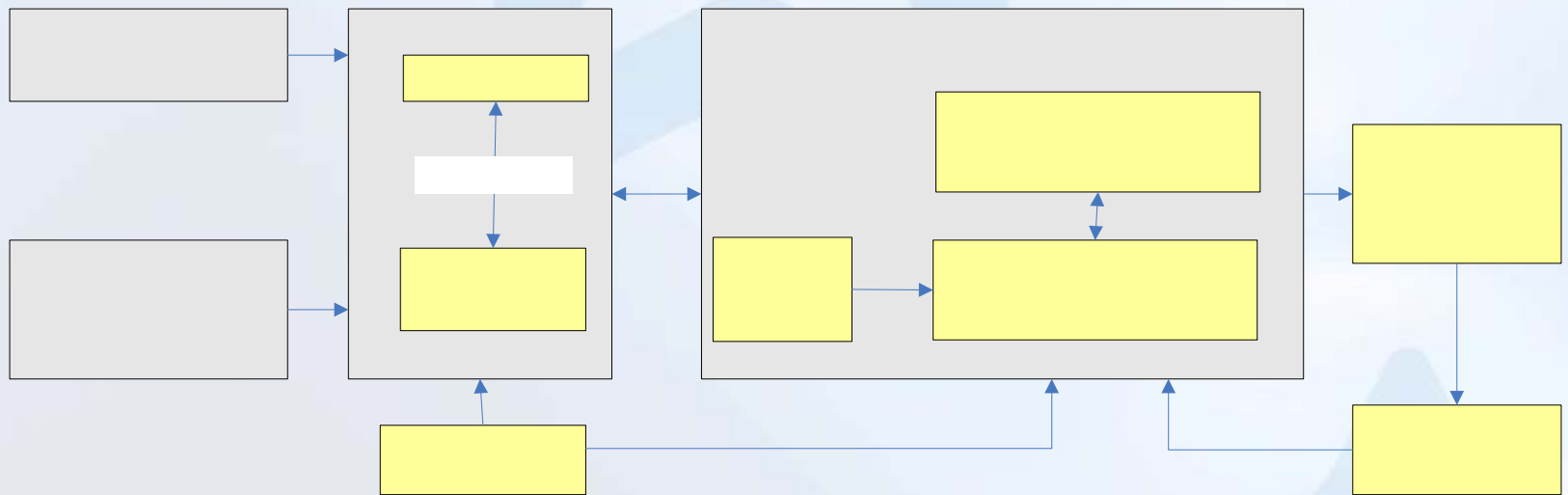
... to my job now.



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Where does performance management fit in?





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Performance management evolution

- Experience of other industries
- Command-and-control vs. facilitation leadership (Brolin et al., 2005)
- “System thinking”



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STAR-SI Aims

- Access
- Retention



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Performance management components

- Data collection
- Data processing – the “black box”
- Data reporting
- How can state systems be utilized to drive process improvement?

The logo features a white five-pointed star with a blue outline, positioned to the left of the text 'STAR-SI'.

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Performance management objectives

- Justifying funding requests
- Story-telling
- Planning and decision-making – state
- Planning and decision-making – provider



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Why hasn't performance management taken hold?

- Cumbersome data collection
- Lack of infrastructure
- Bad data
- Meaningless data

What works?



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Oklahoma's experience...

- Opening the table for discussion
- Importance of transparency as a state payer
- Airing the “dirty laundry”
- Tips on engaging with the state



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Oklahoma's results...

- Improved provider relationships
- Ability to review internal processes as opportunities to change
- Paperwork reduction project



Oklahoma's Results

- Policy changes
- Legislative mandated changes
- Provider results – this is what really matters!

Facilitated Group Discussion

- Describe an ideal feedback system that a state could design for use by providers. What types of information would be most useful to providers in managing their operations?