



# Collaboration: What Makes It Work?

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**From**  
**Cooperation**  
**To**  
**Coordination**  
**To**  
**Collaboration**





# Collaboration

**A mutually beneficial and well-defined relationship entered into by two or more people or organizations to achieve common goals.**





# Factors that Influence the Success of Collaboration

- **Environment**
- **Membership**
- **Process / Structure**
- **Communications**
- **Purpose**
- **Resources**

**Based upon the research of the Amherst H. Wilder Foundation**



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# Most Critical Factors for Collaboration

- **History of Collaboration**
- **Mutual Respect, Understanding and Trust**
- **Appropriate Cross Section of Members**
- **Members Have A Stake in the Process and Outcomes**

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# Most Critical Factors for Collaboration Cont.

- **Multiple Layers of Decision-Making**
- **Open and Frequent Communication**
- **Sufficient Resources**
- **Skilled Convener(s)**

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