



NIATx-SI Cohort 1 State Meeting
Thursday, January 7, 2009
12:00-1:00pm CST/1:00-2:00pm EST

Webinar link: <http://niatx.na6.acrobat.com/r26398927/>
Call in: 866-642-1665
Passcode: 213469

Goals of the call:

1. *Discuss how to institutionalize NIATx*
2. *Provide project updates*

Action Items:

Participants: New York: Susan, Lisa,
Massachusetts: Mike Ellis, Ken Farbstein
Sonny,
Arkansas
Kentucky
Iowa: Deann Decker

Facilitator: Jeanne Pulvermacher
Minutes: Stephanie Richards

Agenda: Posted slides will incorporate all ideas.

1. Institutionalizing NIATx—Kim Johnson-Deputy Director NIATx
 - o Presentation with Q & A
 - o 5 Levers will be used more at the convening meeting.
 1. Training- Additional Ideas:
 1. Supporting LC without grant-
 1. Iowa:
 1. Used coaching- follow-up and designed aims for prevention providers
 2. Used trained sites for pilots with peer mentoring coached by Elizabeth Strauss-- who worked closely with other providers on change projects, application process for interested experienced individuals, scoring card, contracted peer mentors to do 2-3 sites/year. 1-1 ½ day training,

- monthly calls, participate in provider calls, LC. Curriculum has been widely requested and distributed.
 - 3. Materials available on system tool-kit on website
 - 2. NY- train the trainers on MI, Co-occurring
 - 1. Monthly phone calls to discuss experience for trainers
 - 2. Virtual LC webpage for posting materials, sharing resources, networking
 - 3. Sharing/using resources with ATTCs- contracting their facilitation of website, etc
 - 4. OMH, Columbia Univ. infuse NIATx way/principles, understand customer and apply it everywhere
 - 3. Maine- hired 2 coaches, used New England addiction studies \$35,000 including coaching... How can you incorporate other trainings.
 - 1. 1 shot training is a waste of money. LC are more cost-effective
 - 4. Jack- Delaware- Change Leader academy followed by LCs
 - 5. Coach academies to build internal capacity
 - 2. Build internal capacity in your state to do trainings on your own
2. Licensing/Credentialing (Agency not individuals)
- 1. Oklahoma includes Walkthrough in licensing requirement
 - 2. Access issues-
 - 3. Trainings- add PI 101
 - 4. Additional Ideas
 - 1. Oklahoma- develop PI plan based on walkthrough findings, Jennifer can share the info.
 - 1. How do you reconcile agencies who don't have a plan, Follow-up?
 - 1. Certification- ensure develop of plan, documented
 - 2. Ability to change regulations?
 - 1. NY- not exactly, but partner agency does. QI plan hasn't been updated- could include involvement in PI activities
 - 2. MA- upgrading licensing and site visit and procurement of all programs

3. Carolyn- AR- Alabama did walkthrough on state side of licensing providers. NJ requested walkthrough from all levels of the system-

3. Purchasing

1. Performance based contracting for specific performance goals
 1. Iowa- jail based treatment contracts include performance measures on access and retention. Working with intermediary (Magellan)- incentives annually. Including in provider association meetings. So they know it's coming. Building in performance measures in other places
 1. Data? Is this was we want, is this worth looking at? Talk with providers about formula for pulling data! Dig deep into the data specifics and fulfillment of these obligations. Make sure data integrity is there before using as a funding incentive!
 2. Maine- this had impact on Access,
 3. Delaware- needs to be part of a bigger initiative- performance measures based on access and retention- assuring that clients received a certain level of services in different stages of treatment
2. Other ways of including contracting to institutionalizing NIATx
 1. NY- don't do direct contract with providers, contract with counties—so getting estimates of need and benchmarks is tricky. Complex formula for estimating treatment numbers. Looking to incentivize uptake of NIATx- working with counties by using levers- so allowing providers to retain more of revenue, unit of service target- allows higher cost per individual. Providers require a little more time, so compensating this time to do NIATx—will allow them to do better at A & R. testing this now.
3. PDSA cycles as you role out these strategies (tho these cycles might be longer)
 1. Teach providers how to document business case!
4. Elizabeth- ? set targets relative to where provider was before or set standard level? What are your targets? Regional or statewide percentage? Set by baselines?

5. Mark- South Carolina- contracts include deliverable of doing a change project- yearly. Incentivize on process rather than outcome. 1 cycle or multiple cycles to achieve aim!?
 1. How do they prove they've done something? **GET MATERIALS from SC!!**
6. Be mindful of perverse incentives
 1. All or nothing?
4. Data management
 1. NY: Data report cards- data integrity is important. Informed consumers making choices
 2. OK: management reports based on NOMS and prior year outcomes. Consumers are able to download these. Use? Unsure
 3. Ken- Competition- send in data/story about improvements to get favorable media/publicity/recognition
 4. NY- 100 walkthroughs campaign- competition is with field offices using map info- prize is lunch for region with most walk-throughs—getting new providers exposed! Seeding, and then follow-up to use STAR-QI data system—
 5. Suggestion—join ACTION II campaign to do a specific change or walk-through **LEAD TIME ON ACTION II WEBINARS**
5. Interorganizational relationships
 1. Thinking beyond episode of treatment in a particular level of care to improve transitions!
6. Internal Operations
 1. Lead by example is probably the best way to get agencies to follow- State level change projects
2. Project Business—Jeanne Pulvermacher
 - Convening Meeting, January 26 & 27, 2009—Orlando, Florida
 1. Pre-work
 2. Travel updates—everyone should have received communication from AFYA- Nicole Grady
 3. Agenda draft will go out this week
 - Coach Academy- Monday and Tuesday Jan 11 & 12
 - Coach connections

Next Meeting:

Thursday, February 4, 2010, 12:00-1:00pm CST/1:00-2:00pm EST